

SOUTHEASTERN MASSACHUSETTS HEALTH GROUP

Board Meeting
Seekonk Senior Center
Seekonk, MA

November 27, 2018

Board Members Present:

Michael Yunits	Town of Norton
Christine Defontes	Town of Seekonk
Wendy Cochrane	Town of Berkley
Patrick McIntyre	Town of Plainville
Cheryl Gouveia	Town of Rehoboth
Sheena Martin	SCEC
Mary Hathaway	Town of Dighton
Shawn Cadime	Town of Seekonk
Tim King	Town of Westport (Alternate)

Others Present:

Kate Sharry	GBS
Pam Smith	GBS
Maureen Valente	Treasurer
Mike Breen	BCBS
Mallory Armstein	Town of Dighton
Alan Coutinho	Town of Berkley
Lauren Dillingham	Smartshopper

Mike Yunits began the meeting at 1:02 p.m.

Minutes from September 13, 2018

Cheryl Gouveia made a motion to approve the minutes from the September 13, 2018 Board meeting. Mary Hathaway seconded the motion and it was passed by unanimous vote.

Joint Purchase update – Mike Yunits

Mr. Yunits went through the revisions that were drafted for the Joint Purchase Agreement as noted on the handout. Part of the revisions to the agreement include a deletion of the Steering Committee. Shawn Cadime made a motion to approve the revised Joint Purchase Agreement. Cheryl Gouveia seconded the motion and it was passed by unanimous vote.

Berkley – Alan Coutinho

Mr. Coutinho told the group that Berkley is considering leaving the trust effective June 30th 2018. He said the Selectman will be meeting soon to make a decision and he will notify the group. Mr. Cadime asked why they are considering leaving. Mr. Coutinho said it is a cost decision, he said they received competitive rates from MIIA. Ms. Sharry said she would like an opportunity to speak to the Selectman and do a cost analysis for the Town. There are plans in place with reduced premiums the

Town could move to. Ms. Sharry told everyone that GBS is always available to address concerns that any Towns are having, and she hopes that all Towns keep the lines of communication open.

Financial report – Pam Smith

Ms. Smith reviewed the Financial Report with claims data through October. Ms. Smith said the loss ratio is 87.5% with a \$1.4M surplus. There is only one claimant on the current stop loss policy over the specific and this person has since termed. There are no stop loss reimbursements due at this time.

Treasurer's report – Maureen Valente

Ms. Valente reviewed the Treasurer's report and said she has four months of data in. Ms. Valente said the Trust has a \$12.8M surplus at this time. The audit is being wrapped up and will be available at the next meeting in January. GBS will add them to the agenda for the next meeting. Ms. Valente said she is waiting for the Auditors to provide the run out number. Once that is provided she can begin to calculate the amounts that are due to N. Attleboro and Mansfield.

Elections – Mike Yunits

Mr. Yunits asked if anyone is interested in Board Chair and Board Vice Chair positions. Cheryl Gouveia made a motion to elect Shawn Cadime as Board Chair. Tim King seconded the motion and it passed by unanimous vote. Patrick McIntyre said he would be willing to be Vice Chair as he also served on the Minuteman Nashoba Health Group Board previously. Shawn Cadime made a motion to elect Patrick McIntyre as Board Vice Chair. Mike Yunits seconded the motion and it was passed by unanimous vote.

Smartshopper – Lauren Dillingham

Ms. Dillingham explained the program to the group and said there is savings opportunities for the group, especially with things like MRI's and colonoscopies. If you shop at lower cost locations you will receive incentives/rewards for participating. You can shop by calling or going through my blue website. Ms. Smith said there is also information on the SMHG website. Ms. Dillingham said she will be sending out monthly emails and to please forward them onto your employees. Smartshopper is able to track the clicks and see how many people are actually opening the emails. The more we can educate the employees the more opportunity for savings.

At 1:50 p.m. Mr. Cadime made a motion to adjourn the meeting. Ms. Hathaway seconded the motion and it passed by unanimous vote.

The next Board meeting will take place on January 31st, 2019 at 1:00 p.m. in the Seekonk Town Hall.

*Prepared by Pam Smith
Group Benefits Strategies*