

SOUTHEASTERN MASSACHUSETTS HEALTH GROUP

Board Meeting
Seekonk Town Hall
Seekonk, MA

September 11, 2019

Board Members Present:

Christine Defontes	Town of Seekonk (Alternate)
Tim King	Town of Westport (Alternate)
Mike King	Town of Raynham
Patrick McIntyre	Plainville
Sheena Martin	South Coast Educational Collaborative
Mary Hathaway	Dighton
Catherine Van Dyne	Norton

Others Present:

Pam Smith	Gallagher
Kate Sharry	Gallagher
Maureen Valente	Treasurer
Mike Breen	BCBS
Jean Hanlon	Norton

Patrick McIntyre began the meeting at 9:01 a.m.

Minutes from May 14, 2019

Tim King made a motion to approve the minutes from the May 14, 2019 Board meeting. Chris Defontes seconded the motion and it was passed by unanimous vote.

Trust Fund Audit Contract

Maureen Valente discussed the engagement contract for the trust fund audit. She said she recommends the Board sign the engagement letter to retain Lynch Marini & Associates Inc., Ms. Valente said it is a three year engagement letter. Mr. King made a motion to authorize the Board chair to sign engagement letter and approved the three year proposal as presented. Cheryl Gouviea seconded the motion and it was passed by unanimous vote. Ms. Valente said they are very helpful with the audits and their response time is excellent, and they are always on time with their audits.

Treasurer's report – Maureen Valente

Ms. Valente said the assest are at \$10.6M up \$400K from prior month. She said the group is continuing to run well with 12 months of data in.

Financial report – Pam Smith

Ms. Smith said the group only has in one month of claims data in and there isn't much to discuss. The overall loss ratio is 86.6% with a surplus of \$368K. Ms. Smith said the stop loss policy from two years

ago has been closed and there are no claimants at the 50% specific on the current policy that just went into affect.

Senior Plan Renewal

Mike Breen said he will be sending the senior plan renewal to GBS as soon as he receives it. He is expecting it any day now. GBS will calculate the rates and send out an email to the group for review before the meeting.

Health RFQ Update – Kate Sharry

Kate Sharry told the group she thinks it may be best to solicit quotes from the bigger carriers that would be a better fit for the group rather than just sending it to everyone. We will send to Blue Cross as they are the incumbent and the group has been happy with Blue Cross. The RFQ will also be sent to Harvard Pilgrim Healthcare as well as a few TPA's. Ms. Sharry said Tufts also has some great senior plans so we will send to them also. We will start to request data from BCBS in November. This will be an informal RFQ.

Website Maintenance Agreement – Kate Sharry

Ms. Sharry said the there are no changes to the website maintenance agreement, the price will remain the same at \$5,700 for the year. Mary Hathaway made a motion to accept the website maintenance agreement, Mike King seconded the motion and it was passed by unanimous vote.

Invoice Roster Agreement- Kate Sharry

Ms. Sharry said there are also no changes to the invoice roster agreement. The price remains the same at \$150 per unit per year. Cathy Van Dyne made a motion to accept the invoice roster agreement as proposed. Mary Hathaway seconded the motion and it was passed by unanimous vote.

New Business

Tim King asked if the group should think about performing another eligibility audit, it has been quite a few years since one was performed. Ms. Sharry said Ch. 32B Sec. 26 states that an audit should be performed every two years. There are no penalties in place at this time for non compliance but she thinks it would be a good idea to have another audit. GBS will get quotes from 3 vendors. Ms. Sharry said for full disclosure that Gallagher also performs audits and if the group were to elect Gallagher that our office would receive \$1,200.

Mr. King made a motion to adjourn the meeting at 9:21 a.m. Catherine Van Dyne seconded the motion and it was passed by unanimous vote.

The next meeting is sheduled for October 3, 2019 at 9:00 a.m. in Seekonk.

*Prepared by Pam Smith
Gallagher Benefit Services*