

SOUTHEASTERN MASSACHUSETTS HEALTH GROUP

Board Meeting
Seekonk Town Hall
Seekonk, MA

June 25, 2019

Board Members Present:

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| Mike Yunits | Town of Norton |
| Christine Defontes | Town of Seekonk (Alternate) |
| Tim King | Town of Westport (Alternate) |
| Mike King | Town of Raynham |
| Cheryl Gouviea | Town of Rehoboth |

Others Present:

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| Pam Smith | Gallagher |
| Maureen Valente | Treasurer |
| Mike Breen | BCBS |
| David Kieser | Gallagher |
| Mary Grannon | Smartshopper |

Mike Yunits began the meeting at 9:07 a.m.

Pam Smith introduced David Keiser to the group as the newest addition to the Gallagher team. Mr. Keiser brings with him over 20 years experience with Municipalities and he previously worked at Harvard Pilgrim Healthcare for many years.

Minutes from May 14, 2019

Tim King made a motion to approve the minutes from the May 14, 2019 Board meeting. Chris Defontes seconded the motion and it was passed by unanimous vote.

Trust Fund Audit Contract

Maureen Valente discussed the engagement contract for the trust fund audit. She said she recommends the Board sign the engagement letter to retain (look up name of audit firm) Ms. Valente said it is a three year engagement letter. Mr. King made a motion to authorize the Board chair to sign engagement letter. Cheryl Gouviea seconded the motion and it was passed by unanimous vote. Ms. Valente said they are very helpful with the audits and their response time is excellent, and they are always on time with their audits. Ms. Valente said they will put a not to exceed fee in the letter. Mr. King asked for prices for years two and three. The topic is tabled until the next meeting so Ms. Valente can get the information. GBS will have this on the agenda for the next meeting.

Treasurer's report – Maureen Valente

Ms. Valente said the assest are at \$10.6M up \$400K from prior month. She said the group is continuing to run well with 12 months of data in.

Smartshopper udpate – Mary Grannon

Ms. Grannon said she has been with Smartshopper for many years and will be the representative for SMHG. An important part of her job is to help promote engagement with the program. She said there are many ways to do this including mailers and emails. She said Smartshopper will also help members call their Doctor and explain that they would like a service at a different facility, they will handle everything for the member.

Ms. Grannon would like to have periodic webinars with the board to keep up to date on things. She said there is also a youtube video members can watch to help them understand the program. GBS will coordinate with the Board and Smartshopper to have a webinar in the Fall.

Stop Loss Quotes – Pam Smith

Ms. Smith presented the results from the Stop Loss RFQ that was due on June 6, 2019. Ms. Smith handed out a packet which contained the groups history for the last ten years as well as the quotes and the cost for each one. In the past GBS has continued to express concern over the lack of quotes being received for stop loss. This year there were two quotes submitted, one was from Blue Cross Blue Shield (BCBS) which is the incumbent and the other one was from Stop Loss Insurance Brokers (SLIB). SLIB submitted multiple quotes with different carriers, one included a few lasers which increased the price to over 50%. The other SLIB quote was clean with no lasers and a 10.6% increase over current with rates of \$22.69 for Individual and \$53.39 for Family. The quote from BCBS was a 18.8% increase over current. Ms. Smith said she is recommending the group elect SLIB to insure the stop loss for the upcoming Fiscal Year. Ms. Smith said they have insured the group in many previous years and have a great working relationship and have had no issues with claims or reimbursements. Cheryl Gouveia made a motion to accept the recommendation from GBS to elect SLIB with rates of \$22.69 for Individual and \$53.39 for Family plan. Chris Defontes seconded the motion and it was passed by unanimous vote.

Financial report – Pam Smith

Ms. Smith will email the report to the group when it is complete.

BCBS updates – Mike Breen

Mr. Breen wanted to follow up with a few things from the last meeting. He explained that BCBS is instituting the Massachusetts Mandates with and effective date of 7/1/19. The mandates are for behavioral health for children, inhome behavioral therapy and intensive care coordination. Mr. Breen said there are no charges for these mandates. Mr. Breen said you can't opt out under the law.

There was also discussion at the previous meeting about the diabetic program BCBS is offering. Mr. Breen said there will be monthly reporting available as well as quarterly reports.

Lastly Mr. Breen verified the health trends and said they are at about 7% for the HMO's and 8% for the PPO's.

New Business

Ms. Smith said that the PCORI fee is due July 31st. Ms. Smith said she will work on the calculation and send to Ms. Valente for processing.

Mr. Yunits told the group that they are in their last year of their PEC agreement and they are hoping to implement the high deductible plans with the HSA, they will have to work out how they will fund the HSA.

Tim King left the meeting at 9:50 a.m.

At 9:55 a.m. Ms. Gouveia made a motion to adjourn the meeting. Mr. Yunits seconded the motion and it passed by unanimous vote.

*Prepared by Pam Smith
Gallagher Benefit Services*