

SOUTHEASTERN MASSACHUSETTS HEALTH GROUP

Board Meeting

Virtual Meeting/Remote Participation/Meeting Recorded

September 17, 2020

Board Members Present:

Shawn Cadime	Seekonk
Michael Yunits	Norton
Sheena Martin	SCEC
Michael King	Raynham
Tim King	Westport
Janet Jannell	Plainville
Mary Hathaway	Dighton

Others Present:

Chris Defontes	Seekonk (alternate)
Bruce Alexander	Seekonk
Maureen Valente	Treasurer
Catherine Van Dyne	Norton
Pam Smith	Gallagher
Mike Breen	Blue Cross
Chris Nunnally	Gallagher
Sue Brayton	Westport
Michelle Newcomb	Bartholomew
Brian Jamros	Bartholomew
Alex Bartholomew	Bartholomew
Lou Ricciardi	Bristol Wealth Group
Carl Begin	Bristol Wealth Group

Shawn Cadime called the meeting to order at 9:33 A.M.

Mr. Cadime requested roll call to be taken. Towns present were Norton, Raynham, Seekonk, SCEC, Plainville, Dighton and Westport. Rehoboth was not present.

Minutes from August 20, 2020

Mike Yunits made a motion to accept the minutes from the August 20, 2020 board meeting. The motion was seconded by Janet Jannell. The motion passed unanimously.

Investment Presentations

Ms. Valente introduced the first of the two finalist that were chosen as possible companies the Board will start to invest money in. The first was Bartholomew and the second is Bristol Wealth Group. Bristol Wealth will leave the webex meeting and rejoin when it is their time to present and Bartholomew will leave at that time. (Refer to handouts for full presentations from both finalists) Ms. Valente asked both companies if she will be able to continue to do everything

remotely, both companies said yes that will be able to continue. Ms. Valente had security concerns since she uses a home laptop for work. All emails with sensitive data will be sent securely. Ms. Valente also asked both companies how quickly they could provide cash if needed. Both companies said liquidity can be provided on a moments notice. Shawn Cadime asked what can we expect as far as communications with Maureen, both companies said reports can be sent monthly or quarterly, whatever would work for her. There was some discussion after the presentations and the Board decided to take more time to review everything and to be ready to make a decision at the next meeting. Ms. Valente will be in touch with the finalists if there are any further questions. Ms. Valente said she would like a few volunteers from the Board to assist her in the beginning, possibly a 2 – person subcommittee.

Voluntary Benefits – tabled

Ms. Smith said she spoke with Taylor Whitcomb and there was a slight delay in receiving all the authorizations back. He is compiling everything now and will present at the next meeting. As long as a decision is made at that time we will have enough time to rollout January 1, 2021.

Treasurer's Report and Audit update

Ms. Valente said that the financial assets at the end of the month are \$16.4M. Income for August was \$3.2M and the expenses were \$1.1M, the overall income for the month was \$2.1M. Ms. Valente has spoken with the auditors and it looks like the audit will be done on time this year, hoping to have it wrapped up by the end of October. Ms. Valente said she also had some discussion on the IBNR with the auditors and who will be handling that this time around, it may make sense to hire a third party to assist with this. Ms. Valente also mentioned that GBS had reached out to BCBS regarding a possible reduction to the level monthly settlements that are being paid. Mike Breen said he went back to the actuaries and they agreed to reduce the settlements to the FY20 level of \$2,388,600 for the active plans and medex will remain at \$166,100.

Premium Holiday

Ms. Smith recapped the email that was sent to the group discussing possible costs for offering a premium Holiday to employees. Ms. Smith recommended waiting a while longer before doing something like this. Blue Cross has already announced they will be adding an estimated 4.2% increase to claims factors due to the pandemic. Ms. Smith we should wait to see what rates will look like before making any decisions. Mr. Michael King asked Ms. Valente if the group has enough money to offer a rate Holiday. Ms. Valente said without the final audit being done she doesn't have exact numbers but the group has met the target and has funds to pay for a premium Holiday. Mr. Timothy King said he thinks offering a premium Holiday is a good idea but would like to wait until March or April to decide on this. Mike Yunits said he is also concerned with all the uncertainty right now and thinks the group should wait, some Towns will be having budgeting issues and it will be tough for some Towns. Shawn Cadime said that he is also in favor of waiting until the Spring to decide on a rate Holiday. Mike Yunits made a motion to table this topic until at least December or January. Janet Jannell seconded the motion. The motion passed unanimously.

Financial Report

Ms. Smith said there are 2 months of claims data in and the surplus is \$515K with a loss ratio of 90.8%, claims are continuing to run steadily. Ms. Smith there are currently 2 people over the stop loss specific on the prior policy and there is an estimated \$426K pending for reimbursements, there are no members on the current stop loss policy.

Roster Agreement

Ms. Smith said the roster agreement will expire on September 30th. The fee is staying the same for renewal and will be in effect from October 1, 2020 until September 30, 2021. Mike Yunits made a motion to approve the roster agreement as presented. Janet Jannell seconded the motion. The motion passed unanimously.

New business

The next meeting is scheduled for October 22, 2020 at 9:30 A.M.

Mike Yunits made a motion to adjourn the meeting at 10:49 A.M. Janet Jannell seconded the motion. The motion passed unanimously.