

SOUTHEASTERN MASSACHUSETTS HEALTH GROUP

Board Meeting

Virtual Meeting/Remote Participation/Meeting Recorded

May 27, 2021

Board Members Present:

Sean Cadime	Seekonk
Sheena Martin	SCEC
Michael King	Raynham
Cheryl Gouveia	Rehoboth
Mike Yunits	Norton
Chris Defontes	Seekonk (Alternate)
Mary Hathaway	Dighton

Others Present:

Maureen Valente	Treasurer
Pam Smith	Gallagher
Joan Yuen	Blue Cross
Mike Breen	Blue Cross
Chris Nunnally	Gallagher
Taylor Whitcomb	Gallagher
Sean Follick	Abacus
Patty Joyce	Abacus

Sean Cadime called the meeting to order at 9:32 A.M.

Mr. Cadime requested roll call to be taken. Ms. Smith did a roll call, Towns present were Norton, Raynham, Seekonk, SCEC, Dighton, and Rehoboth.

Minutes from April 27, 2021

Cheryl Gouveia made a motion to accept the minutes from the April 27, 2021 board meeting. The motion was seconded by Mike Yunits. The motion passed unanimously.

Abacus Presentation

Sean Follick made a presentation to the group explaining their Diabetes Program. Mr. Follick said Abacus currently has 250 Cities and Towns in the Commonwealth that they work with. Mr. Follick said about 20% of spending is related to diabetes claims, with their program all supplies have a \$0 copay as long as the member joins the program and completes all the requirements. Abacus also has incentive campaigns that they pay for and they also put their fees at risk, if they don't meet the 35% participation level. SMHG currently has 304 active members with diabetes, annual cost for Type A member with diabetes is \$13,655, annual cost for all member with diabetes was \$4.1 million. Mr. Follick said they have five joint purchases groups they work

with including Cape Cod Municipal Health Group. Mr. Cadime thanked Mr. Follick and asked if we could send the presentation out for everyone to further review before the next meeting.

Voluntary Benefits Update

Taylor Whitcomb told the group that open enrollment is moving along well and he is available for calls and questions at any time.

Investment Policy

Mike King told the group that a new section that was voted on at the last meeting was added to the Investment policy. Mr. King said that the group is \$1.39M above the threshold right now. Ms. Valente said there may be a trend in claims happening so we should be cautious in regards to transferring money. Mr. Nunnally said it is tough to predict any trends right now post covid, he said we would need another 6 months of claims before we could make any predictions. Mr. Mike King made a motion to transfer \$1M from the money market to the SMHG investment account. The motion was seconded by Mike Yunits. The motion passed unanimously.

Treasurer's Report

Ms. Valente said as of April 2021 income was \$2.9M and expenses were \$2.9M for a total of income at about \$115K for the month and investment and net income is \$119K. Ms. Valente also reminded the group that \$2.9M was not collected in May due to the rate Holiday.

Financial Report

Ms. Smith said there are 10 months of claims data in and the surplus is almost \$1.7M, with a loss ratio of 93.8%. Ms. Smith there are three members that are now over the specific, Gallagher has started processing the forms requesting reimbursement for these members. Ms. Smith said the plans are continuing to run well and she hasn't noticed any unusual increase in claims.

BCBS Pharmacy discussion

Joan Yuen did a brief recap for the group of two different models that BCBS offers. The first being the applied rebate model and the other is the unbundled, prior to July 2020 SMHG had the applied model and then during the RFQ process it was decided to go to the unbundled option which uses rebates to offset claims.

Ms. Yuen reviewed the Pillarx program whom BCBS partnered with last August, she explained that this is a cost share assistance program for members with costly specialty medications. Mr. Cadime said this sounds like a good program for the group and opened it up for discussion, the consensus was in agreement. Mr. Nunnally said he thinks a September 1st, 2021 start date for this program would make sense. Mike Yunits made a motion to accept the Pillar Rx program with a September 1st start date as discussed. Mike King seconded the motion. The motion passed unanimously.

Telehealth Utilization

Mr. Nunnally reviewed the utilization for the group and said that using this program is a good way to lower claims cost. Currently there is 6% utilization and 143 members have used telehealth in the past year and the numbers look good.

Eligibility RFP update

Mr. Nunnally presented the results from the Eligibility audit RFP that was sent out, he said that both vendors that presented suggested holding off until the Fall of 2022 due to issues they are seeing with getting data back from members. The Town halls and courthouses have limited

access due to Covid and this is causing a back log of information. Sean Cadime said he agrees that it might make more sense to hold off another year and the group was in agreement.

New business

The next meeting is scheduled for June 24th, 2021 at 9:30 A.M. at the Seekonk Town Hall, this meeting will be in person unless regulations change.

Mike Yunits made a motion to adjourn the meeting at 10:58 A.M. Sean Cadime seconded the motion. The motion passed unanimously.