

SOUTHEASTERN MASSACHUSETTS HEALTH GROUP

Board Meeting Minutes

Virtual Meeting/Remote Participation/Meeting Recorded

April 20, 2023

Board Members Present:

Jennifer Prendergast	SCEC
Mike Yunits	Norton
Kelly Usher	Raynham
Lisa Dias Cabral	Rehoboth
Janet Jannell	Plainville
Chris Defontes	Seekonk
Paul Reynolds	Dighton
Jim Hartnett	Westport

Others Present:

Maureen Valente	Treasurer
Pam Smith	Gallagher
Chris Nunnally	Gallagher
Mike Breen	BCBS
Lynn Clark	BCBS
Lisa Cabral	Seekonk
Jen Argo	Seekonk
Sue Brayton	Westport
Paula Linhares	Norton

Mr. Yunits requested roll call to be taken. Ms. Smith did roll call, Towns present were Norton, SCEC, Rehoboth, Seekonk, Dighton, Raynham, Westport and Plainville.

Minutes from March 16, 2023

Mr. Hartnett made a motion to accept the minutes from the March 16, 2023 Board meeting. The motion was seconded by Chris Defontes. The motion passed unanimously.

Billing Discussion cont.

Mr. Nunnally said that at the last meeting the Board asked to see an example of the wash rule for enrollment. Mr. Nunnally explained that BCBS already uses the wash rule for processing enrollments so the challenge has been trying to get a report from BCBS that would work with the daily proration that SMHG currently has in place, the best way to move forward and avoid any issues is to put the wash rule in place. Mr. Yunits asked Mr. Nunnally to refresh everyone's memory about the wash rule. Mr. Nunnally had a handout he reviewed which explained that if a member is enrolled from the 1st to the 15th of the month they are charged the full month and if they are added the 16th to the end of the month they are not charged.

As far as terminations, if they are termed the 1st to the 15th of the month they are not charged and if they are termed the 16th to the end of the month they are charged. Mr. Nunnally said this is the standard with all our joint purchase groups, if this is something the Board is willing to accept we just need a vote on it. Mr. Yunits asked if anyone would like to make a motion to move forward with the wash rule for enrollment and billing purposes. Mr. Hartnett made a motion to accept the wash rule. Mr. Yunits seconded the motion. The motion passed unanimously.

Reinsurance

Mr. Nunnally said the stop loss block has gone out to bid since this is the third year and we always go out to bid to see what other options may be out there. Mr. Nunnally said that we projected a 20% increase and unfortunately the renewal is coming in over 20%, we secured better contractual terms but we have also asked BCBS to quote the stop loss as well for the group just to be sure we are securing the best rates for you. There will be more on this at the next meeting.

Treasurer's Report

Ms. Valente presented the report through March 2023 and said that the bottom line decreased about \$2.25M and that is due to the rate Holiday, we will the same again for next month as well for the second rate Holiday that will take effect. Ms. Valente said overall the numbers are steady.

Investment Update

Ms. Valente told the group that volatility in the market continues to affect the investments but overall things still look good.

Ms. Valente said she is working on Plainville with the attorney to make sure the calculations and the understanding of Article 13 sections A & C are implemented correctly. Ms. Jannell just wanted to recap to make sure she is understanding the process, a bill for July will be sent to Plainville and the after the audit is completed and all calculations are final they will figure out the credit that would be due back to them. Ms. Valente said a calculation will be shown to the Board when the time comes.

Mr. Valente said she is still working on the legal list investment standards with the attorney and we will need to get in line with this standards. The portfolio will need to be changed and a meeting with Bartholomew will have to be scheduled once we are ready for this step.

Financial Update

Ms. Smith sent the detailed report to the board prior to today's meeting and will recap the highlights. The overall loss ratio is at 92% with a surplus of \$1.9M, last month's numbers were the same as this month. There are no reimbursements due since there are no high cost claimants to date.

BCBS Wellness

Mr. Breen said he has Lynn Clark present to explain the wellness offerings that were discussed at the last educational series meeting. Ms. Clark had a handout that explained the different wellness packages that BCBS offer, she said the group had requested some information and that they were looking at package A as a possible option, this is their core offering and has no cost to it.

Ms. Clark discussed the different packages and what it is included with each of them, after some discussion the group decided they would like to see the cost of adding one of the packages. Mr. Nunnally said he estimates that with the credit of \$25K the group has for wellness this year either package could be put into place and the cost should be covered, it would of course depend on whether the group only covers subscribers or members as well.

New Business

Ms. Linhares asked if the group has thought about doing a Medicare migration to move any members that are retired but still on active plans because they do not qualify for Medicare. Mr. Nunnally said that is something the group should think about, we have done migration analysis for other groups in the past and have found significant savings. Ms. Linhares also asked about other Medicare plan options the group might have available to them. Mr. Nunnally said there are a few options and he will gather some data and discuss at next month's meeting. Ms. Linhares also asked about bridge insurance to cover the gap for people on a high deductible plan. Mr. Nunnally suggested Ms. Linhares talk to our voluntary person to make sure she is fully aware of how all of this would work and if it would make sense for them. Mr. Nunnally will set up a call with Ms. Linhare.

Mr. Reynolds made a motion to adjourn the meeting at 10:40 A.M. Ms. Defontes seconded the motion. The motion was passed unanimously.

The next meeting will be on May 18th, 2023 at 9:30 A.M.