

# SOUTHEASTERN MASSACHUSETTS HEALTH GROUP

## Board Meeting Minutes

Virtual Meeting/Remote Participation/Meeting Recorded

September 15, 2022

### Board Members Present:

Michael Mullen  
Sheena Martin  
Jim Hartnett  
Mike Yunits  
Kelly Usher  
Lisa Dias Cabral  
Janet Jannell  
Chris Defontes

Dighton  
SCEC  
Westport  
Norton  
Raynham  
Rehoboth  
Plainville  
Seekonk

### Others Present:

Maureen Valente  
Jennifer Argo  
Pam Smith  
Chris Nunnally  
Mike Breen

Treasurer  
Seekonk  
Gallagher  
Gallagher  
BCBS

Mr. Yunits requested roll call to be taken. Ms. Smith did roll call, Towns present were Norton, SCEC, Rehoboth, Seekonk, Dighton, Raynham, Plainville and Westport.

### Minutes from June 16, 2022

Mr. Mullen made a motion to accept the minutes from the June 16, 2022 Board meeting. The motion was seconded by Ms. Defontes. The motion passed unanimously.

### Treasurer's report

Ms. Valente said that the requested documents from auditors have been sent to them. Ms. Valente presented the report through August 2022, the month ended with a net income of minus \$126K. Ms. Valente said the investments are still holding their own considering how volatile the market has been. We will have Bartholomew at the next meeting to give an update to the Board on the investments.

### Direct Enrollment Discussion

Mr. Nunnally said we would like input from the Board on transitioning enrollment directly to the individual Towns for processing electronically through Blue Enrolls, instead of faxing over forms and waiting for them to be processed. Mr. Nunnally said the Mass Strategic Health group has been doing it this way for years and it has been very successful for them. There was some discussion on this and the consensus was that the Towns would like this to be changed to the

portal feature and that the experience would be better overall. Mr. Nunnally said we would try for a November 1<sup>st</sup> target date for this transition. Mr. Hartnett made a motion to transition the enrollment to the benefit coordinators to use the portal for enrollment. Mr. Mullen seconded the motion. The motion passed unanimously. Mr. Nunnally said we will coordinate with BCBS and we will be in touch regarding training for anyone that would be interested.

### **ACA Affordability Discussion**

Mr. Nunnally said we should start having some discussions on offering a lower cost plan for Towns that are having issues with affordability and getting penalized when filing their ACA reporting. Mr. Nunnally said the group has rich plans in place at higher costs, we need to offer lower cost plans for the Towns that are having affordability issues. Mr. Breen said BCBS has put a plan in place for this and it has a higher deductible at a lower cost, he said there isn't much enrollment in it but it does satisfy the affordability issues. There was some discussion regarding unions and negotiating this plan as an option. This will be discussed again in November.

### **Financial report**

Ms. Smith presented the Health funding analysis, claims are paid through July 2022 and all active plans are running at a surplus with a loss ratio of 82% with a surplus of \$500K. Medex is running at a slight deficit of \$2K and a loss ratio of 101%. Ms. Smith said there are no claimants on the stop loss policy effective 7/1/22 and there is an estimated \$79K due for the prior policy.

### **Roster and Invoice Contract Renewal**

Ms. Smith said the annual contract is set to expire on 9/30/22, the renewal contract remains the same with no changes. Mr. Mullen made a motion to accept the renewal contract as presented. Ms. Defontes seconded the motion. The motion passed unanimously.

### **New Business**

None

Mr. Hartnett made a motion to adjourn the meeting at 9:47 A.M. Ms. Jannell seconded the motion. The motion was passed unanimously.

The next meeting will be on October 20<sup>th</sup>, 2022 at 9:30 A.M.